



## **Phoenix International and IT International Telecom Sign Cooperative Agreement**

For Immediate Release – November 15, 2001



Washington, DC -- Phoenix International, Inc., (Phoenix) announced today an agreement with IT International Telecom, Inc. (IT) of Kirkland, Quebec, Canada to pursue jointly business opportunities in the fields of submarine cable systems installation, maintenance, and repair, as well as opportunities in other marine industries requiring remotely operated vehicle (ROV) services.

The wide ranging agreement encompasses mutually advantageous marketing of each organization's expertise and equipment, and technical and personnel support for the operation and maintenance of the IT Post Lay Inspection and Burial (PLIB) ROV, *Explorer*.

Phoenix operates and maintains purpose-built deep ocean ROVs of its own design in support of national and international government, military and commercial customers. The company also holds prestigious U.S. Navy contracts for worldwide search and ROV operations, submarine rescue, underwater ship repair, and related engineering support services.

IT is an independent supplier of installation, maintenance, and repair services to the submarine telecommunications and power industries, and is a member of the IT International Group, an affiliate of General Dynamics Network Systems.

Phoenix International, Inc., is headquartered at 6340 Columbia Park Road, Suite A, Landover, Maryland 20785. The company conducts complex manned and unmanned underwater operations worldwide.

For further information: Please contact Tim Janaitis (tjanaitis@phnx-international.com) Tel: 301.341.7800; Fax: 301.499.0027, or view our web site: [www.phnx-international.com](http://www.phnx-international.com)